

Fall Nonprofit and Grantseeking Workshops at Main Library

Presented by the **Akron-Summit County Public Library** in cooperation with **The Foundation Center-Cleveland**.

The following programs are free and will be held at **Main Library in Meeting Room 2 AB**.

Separate registration is requested for each program.

Introduction to Finding Grants

Wednesday, September 6, 9:30 - 11 am

Are you new to the field of grantseeking? Discover what funders are looking for in nonprofits seeking grants and how to find potential funders with an emphasis on Foundation Directory Online.

- Who funds nonprofits and what are their motivations
- What do funders really want to know about the organizations they are interested in funding
- How do you identify potential funders and make the first approach
- Learn the basics of Foundation Center's core grants resource: Foundation Directory Online

Space is limited. Register by calling 216-861-1933 x325. Please arrive on time or your seat may be given away to others who are waiting to attend. If you need further information, please call 216-861-1933.

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Introduction to Proposal Writing and Project Budgeting

Wednesday, September 27, 9:30 - 11:30 am

Are you new to proposal writing or want a quick refresher? If so, you don't want to miss one of our most popular classes, along with an intensive review of the essentials of project budgeting.

This class will provide you with an overview of how to write a standard project proposal to a foundation. It will include:

- The basic elements of a proposal
- The "do's" and "don'ts" of writing and submitting a proposal
- How to follow up whether the answer is yes or no

The second half of this special extended class will be a thorough review of the essentials of creating a project budget. Space is limited. Register by calling 216-861-1933 x325.

Introduction to Fundraising Planning

Wednesday, October 18, 9:30 - 11 am

Learn a basic planning process for diversifying your organization's support. A successful nonprofit organization has diversified funding streams. If your organization has never developed a fundraising plan or calendar, this session is for you. It provides an overview of the process of strategically thinking through the components of a fundraising plan. You'll learn how to:

- Conduct an assets inventory
 - Develop a case statement
 - Identify funding partners
 - Prepare a fundraising plan and calendar
- Space is limited. Please register below or call 216-861-1933 x325.

Please call the Business & Government Division for further information, 330 643-9020.